ISLEVER

P2180-089

IBM WebSphere Cast Iron Technical Sales Mastery Test v1

DEMO

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QUESTION NO: 1

When estimating the level of effort, which of the following is relevant?

- **A.** The quality of the data to integrate.
- **B.** The number of use cases.
- C. The dependencies on other processes or objects.
- **D.** All of the above

Answer: D Explanation:

QUESTION NO: 2

Which delivery model are ISV partners asking to move towards?

- A. Physical appliance.
- B. Virtual appliance.
- C. Cloud2.
- D. All of the above.

Answer: D

Explanation:

QUESTION NO: 3

What could be the meaning of ast Iron ?Integration in days?What could be the meaning of ?ast Iron ?Integration in days?

- A. Cast Iron provides a rich library to be used with Custom Code.
- **B.** Cast Iron allows you easily create Java code.
- C. Cast Iron uses the Configuration, not Coding Approach.
- **D.** Only Cast Iron appliance gives you fast integration.

Answer: C Explanation:

QUESTION NO: 4

What are Cast Iron product delivery options? What are Cast Iron? product delivery options?

- A. Cloud, physical appliance, and virtual appliance.
- B. Cloud only.
- **C.** Appliance only.
- D. None of the above.

Answer: A

Explanation:

QUESTION NO: 5

Which of the following areas is included in the Feasibility and Scoping Document to be filled out?

- A. Outline of the business case and its solution.
- B. Identification of all endpoints and their respective versions.
- C. Use Cases for which an integration needs to be implemented.
- **D.** All of the above.

Answer: D Explanation:

QUESTION NO: 6

What is a reason a Business Partner would consider Cast Iron instead of other IBM middleware offering?

- A. Cast Iron is ideal for mid market companies.
- **B.** Cast Iron is the only offer that supports flat file integration.
- C. Cast Iron provides support to many programming languages.
- D. None of the above.

Answer: A Explanation:

QUESTION NO: 7

When estimating the level of effort, which of the following is not relevant?

- **A.** The quality of the data to integrate.
- B. The number of use cases.
- **C.** The mapping between the objects to integrate.
- D. The dependencies on other processes or objects.

Answer: C Explanation:

QUESTION NO: 8

The customer is used to developing integration projects using Eclipse based tools. They want to keep using it for Cast Iron projects. Is it possible?

A. Yes, there is an official Cast Iron plug-in for Eclipse Platform.

B. No, there is not an official Cast Iron plug-in for Eclipse. Customer has to use Cast Iron Studio.

C. Yes, as long he uses WebSphere Integration Developer tool.

D. Yes, starting with Eclipse 3.2.

Answer: B Explanation:

QUESTION NO: 9

Your prospect is a Cloud-centric company, with several SaaS endpoints and only with few On Premise endpoints. What is good fit for in a situation like this?

- A. Virtual appliance.
- B. Cloud.
- C. Physical Appliance.
- D. Both Physical and Virtual Appliances.

Answer: B Explanation:

QUESTION NO: 10

Is a Cast Iron TIP mandatory to start any Cast Iron project?