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NS0-101

NetApp Accredited Sales Professional Exam

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QUESTION NO: 1

What are three benefits of consolidating a Windows file serving environment on NetApp? (Choose three.)

A. The number of file servers is reduced.
B. Regulatory compliance is achieved.
C. Administrators can focus on higher value tasks.
D. The need for support from application vendors is reduced.
E. It provides quick recovery and reduced downtime.

Answer: A,C,E

QUESTION NO: 2

NetAppcorporate pitch states that NetAPP brings which benefit to the complex world of enterprise data management?

A. Eliminates risk in an enterprise environment
B. Has lowest cost pertb
C. Provides unmatched simplicity
D. Completely removescomplexity

Answer: C

QUESTION NO: 3

What is a key benefit of the NetApp Unified Storage approach?

A. The customercan buy individual solutions for each application.
B. It provides industry-leading data encryption technology.
C. It provides full interoperability across the entire storage family.
D. It provides primary storage, secondary storage, and VTL capability within the same array.

Answer: C

QUESTION NO: 4

In addition to selling the hardware and software for a NetApp solution, which NetApp Global

Service should you include?

A. SupportEdge
B. ConsultingEdge
C. CustomerEdge
D. PartnerEdge

Answer: A

QUESTION NO: 5

Thin provisioning, based on NetApp FlexVol technology, is a storage allocation-on-demand functionality. Which three benefits does it provide to customers? (Choose three.)

A. Improved application performance
B. Reduced capital expenses for software
C. Improved storage utilization
D. Reduced capital expenses for storage
E. Simplified storage capacity planning

Answer: C,D,E

QUESTION NO: 6

Which three activities can customers perform on the NetApp NOW self-service support Web site? (Choose three.)

A. RegisterNetApp products
B. Order software
C. Download software
D. Contact a local sales representative or reseller
E. Verify service contracts

Answer: A,C,E

QUESTION NO: 7

What are two benefits of RAID-DP? (Choose two.)

A. Protects against double-disk failure
B. Provides real time data mirroring
C. Accommodates larger RAID groups
D. Increases resiliencyby providing single parity

Answer: A,C

QUESTION NO: 8

What are two important features of NetApp RAID-DP? (Choose two.)

A. Provides double parity RAID protection against mission critical data loss
B. Prevents data loss inthe event of a second drive failure without excessive redundancy costs
C. Allows mirrored setsof data without parity
D. Provides redundancywhile containing performance swings during data rebuild

Answer: A,B

QUESTION NO: 9

Which three benefits does the NetApp Operations Manager solution provide to a customer?

(Choose three.)

A. Automated storage configuration management
B. Multivendor storage management
C. Centralized management of multiple storage systems
D. Encrypted storage deployment
E. Capacity-based chargeback capabilities

Answer: A,C,E

QUESTION NO: 10

What benefit does Advanced Single Instance Storage (A-SIS) provide the customer?

A. Significantly faster backups
B. Reduced storage requirements
C. Less bandwidth required for backup to tape
D. Faster application processing.

Answer: B

QUESTION NO: 11