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# MB6-701

Microsoft Dynamics AX 2012 R3 Retail

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**QUESTION NO: 1**

You work as a sales associate at ABC.com. ABC.com uses a Microsoft Dynamics AX 2012 R3 Enterprise point of sale (ePOS) register.

A customer returns an item that is still under warranty. The customer wants the item to be exchanged for a store credit.

Which of the following actions should you take?

- A. You should issue a return note.
- B. You should issue a return token.
- C. You should issue a credit note.
- D. You should issue a credit voucher.
- E. You should issue an exchange note.
- F. You should issue a deposition note.

**Answer: D**

**Explanation:**

**QUESTION NO: 2**

You work as a sales associate at ABC.com. ABC.com uses a Microsoft Dynamics AX 2012 R3 Enterprise point of sale (ePOS) register.

The sales associates at ABC.com work in two shifts: from 8:30 AM to 1:00 PM and from 1:00 PM to 5:30 AM. Your shift ends at 1:00 PM. You are required to take your cash draw to the back office to count the cash draw.

Which of the following actions should you take first in fulfilling this task?

- A. You should make a Tender Removal.
- B. You should run distribution job 1090 (Registers).
- C. You should make a Tender declaration.
- D. You should run job 1070 (Channel configuration).

**Answer: C**

**Explanation:**

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**QUESTION NO: 3**

You work as a sales associate at ABC.com. ABC.com uses a Microsoft Dynamics AX 2012 R3 Enterprise point of sale (ePOS) register.

A customer returns an item that is still under warranty. However, the customer does not have a copy of the receipt.

Which of the following actions should you take to find for the original purchase?

- A. You should use the Price Override feature.
- B. You should use the Recall Order function.
- C. You should configure Real-Time Service.
- D. You should use the Catalogs function.

**Answer: B**

**Explanation:**

**QUESTION NO: 4**

You work as a Systems Administrator at ABC.com where you manage ABC.com's Microsoft Dynamics AX 2012 R3 Retail system.

Over the past six months you have used Enterprise point of sale (ePOS) to issue a number of quotations. Several customers had not made use of the quotations.

You want to delete the quotations that have not been made use of.

Which of the following quotations can you delete?

- A. The quotations that are marked as Accepted.
- B. The quotations that are marked as Ordered.
- C. The quotations that are marked as Lost.
- D. The quotations that are marked In review.

**Answer: C**

**Explanation:**

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**QUESTION NO: 5**

You work as a Systems Administrator at ABC.com where you manage ABC.com's Microsoft Dynamics AX 2012 R3 Retail system.

You are developing a new interface of an Enterprise point of sale (ePOS) register. You want to set the screen resolution for the ePOS register.

Which of the following actions should you take?

- A. You should make use of the Screen layout.
- B. You should make use of the Real-Time Service profile.
- C. You should make use of the Async Server profile.
- D. You should make use of the Number Sequence form.
- E. You should make use of the Functionality Profile form.

**Answer: A**

**Explanation:**

**QUESTION NO: 6**

You work as a Systems Administrator at ABC.com where you manage ABC.com's Microsoft Dynamics AX 2012 R3 Retail system.

You have been instructed to create a new product label that will be used as the default product label for the products in a group called Specials.

Which of the following actions should you take assign the default product label?

- A. You should make use of the Functionality Profile form.
- B. You should make use of the Retail Product Hierarchy.
- C. You should make use of Sales Category Hierarchy.
- D. You should make use of the Retail Channel Navigation Hierarchy.

**Answer: B**

**Explanation:**