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M4040-502

Power Systems with IBM i Sales Professional - v2

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QUESTION NO: 1

Which of the following statements about virtualization on IBM i is correct?

- **A.** Internal storage must be mirrored for data protection.
- B. Ethernet connections between partitions and applications require adapters
- C. Can host storage for System X and Blades servers running VMware and Windows.
- D. Can host storage for i, AIX, Linux, VMware, and Windows running in partitions

Answer: D Explanation:

QUESTION NO: 2

What Input/Output devices can be offered on a 4-core Power 720 system?

- A. IOPs, HSL loop with Towers
- B. SAS and SSD drives, PCI-e, Tape
- C. 12X loop, SAS and SSD drives, PCI-e
- D. DVD, HSL loop with Towers, Twinax controller

Answer: C

Reference: http://www.applied-tech.co.uk/ibm-hardware/IBM-Power-Systems/IBM-Power-720-server/Specifications.html

QUESTION NO: 3

The Lx86 feature of PowerVM enables which of the following?

- A. Running Linux Intel binary applications under POWER Linux
- B. Running Windows applications under Linux implemented on iSCSI
- C. Running Linux Intel binary applications in the PASE environment
- **D.** Running Linux Intel binaries in a Windows integrated environment

Answer: A

Reference:

http://pic.dhe.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/arecu/arecupvmelx86.htm

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QUESTION NO: 4

Which service must a customer purchase in reference to basic defect and usage of IBM operating systems?

- A. Service Pack
- **B.** Support Line
- C. Software Maintenance
- D. Electronic Customer Support

Answer: C Explanation:

QUESTION NO: 5

IBM i 7.1, in its DB2 component now supports an industry standard, XML, for exchanging information for business processes and logic. Why is this of value to customers and application providers?

- A. Provides better query performance
- **B.** They can encrypt a single column of data for security purposes.
- **C.** New WRKWEBQRY functions simplfy this support and is easier to use.
- **D.** Makes it easier to process in DB2 via XML data type and store these documents.

Answer: D

Reference: http://blogs.infor.com/powering_systemi/2010/06/ibm-i-71-upgrade.html (first bulleted point)

QUESTION NO: 6

Power Systems servers deliver many enhanced reliability features to customers. A seller should explore what the 'cost of down time' is for individual departments in the enterprise.

Which of the following statements is most likely to influence a customer sensitive to 'downtime'?

- **A.** PowerHA provides solutions.
- **B.** IBM Lab Services offers IBM i Availability Assessments.

- **C.** IBM i single level store balances data resources across storage.
- **D.** Three year cost of downtime for IBM i averages 80% less that x86 servers.

Answer: C

Reference: http://www.ngsi.com/company/why_ibm_i_factsheet.pdf (page 2, third bulleted point)

QUESTION NO: 7

Which is a key consideration for customers who are comparing HP and Power virtualization solutions?

- **A.** HP Infinity VM permits cross-platform virtualization
- **B.** PowerVM permits active memory sharing in all of its editions
- C. PowerVM is EAL 4+ certified and permits dynamic processor sharing
- D. HP Infinity VM is EAL 4+ certified and can scale a maximum of 8 CPUs

Answer: C

Reference:

http://www.fum.de/webfm/fmhome.nsf/91a9a48dc31969c6c125683c00534329/1133b62f9c511030c12577a40035d64a/\$FILE/IBM%20POWER7%20System%20p_Sebastian%20Luckau.pdf (slide 76, see the table)

QUESTION NO: 8

What is the first step a seller should take to prepare a proposal for a customer focused on ensuring they have adequate plans for Business Resiliency and Disaster Recovery?

- **A.** Understand the customer's needs for each application.
- **B.** Sell a contract to use IBM Lab Services for evaluation.
- **C.** Propose selling PowerHA SystemMirror for i Enterprise Edition.
- **D.** Determine the budget that the customer can afford for this application.

Answer: A

Explanation:

QUESTION NO: 9