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M2060-729

IBM Managed File Transfer Sales Mastery Test
v2

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QUESTION NO: 1

IBM Sterling ConnectDirect Advanced is used for which MFT use case?

- A. System-centric
- B. Community-centric
- C. Person-centric use
- D. Extreme

Answer: A

Reference:[http://www-](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENUS214-159/index.html&lang=en&request_locale=en(overview, 4thpara))

[01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENUS214-159/index.html&lang=en&request_locale=en\(overview, 4thpara\)](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENUS214-159/index.html&lang=en&request_locale=en(overview, 4thpara))

QUESTION NO: 2

Which of the following is NOT a business benefit that has been achieved by Aspera customers?

- A. Speed the process synchronization for digital supply chains
- B. Transform data to provide a unified interchange standard for business partners
- C. Provide high performance distribution and synchronization of Big Data sets
- D. Enable organizations to reliably, quickly and securely move new workloads to/from the cloud

Answer: B

Reference:[http://www.remedi.com/services/managed-file-transfer-consulting/ibm-aspera\(XFT\)](http://www.remedi.com/services/managed-file-transfer-consulting/ibm-aspera(XFT))

QUESTION NO: 3

Key competitors to Aspera XFT include:

- A. Signiant
- B. Axway
- C. Filecatalyst
- D. A and C

Answer: D

Explanation:

QUESTION NO: 4

Which of the following is NOT a potential discovery opportunity for MFT in general?

- A. How does the company monitor whether the business application has successfully processed the files that were sent to it?
- B. Does the company have failed security audits and struggle to comply with company, industry or government mandates?
- C. Do they still have a "siloeed" approach to exchanging files internally and externally using multiple servers and platforms?
- D. Where in the organization do they still use FTP to move files either internally or externally?

Answer: B

Explanation:

QUESTION NO: 5

Which of the following is NOT a "Key" area that MFT supports?

- A. Processes
- B. Projects
- C. Personal Privacy
- D. Policies

Answer: C

Explanation:

QUESTION NO: 6

Which of the following is NOT an IT challenge related to data movement?

- A. Adoption and integration with Cloud based platforms
- B. Cloud capacity requires significant capital investment
- C. Big data and advanced analytics require movement between platforms
- D. Enterprise level security and synchronization of mobile device data

Answer: B

Explanation:

QUESTION NO: 7

Which of the following products would you position when the customer wants to exchange files internally between applications (a system-centric use case)?

- A. File Gateway or File Transfer Service
- B. IBM Connect:Direct Advanced
- C. IBM Sterling Control Center
- D. None of the above

Answer: B

Explanation:

QUESTION NO: 8

Which of the following is NOT a value proposition associated with the IBM Sterling File Transfer Service?

- A. Reduce IT operational and infrastructure costs
- B. Simplify B2B file transfer processes
- C. Eliminates the need to transfer files from internal systems to the cloud
- D. Grow your business

Answer: C

Reference:http://www-01.ibm.com/common/ssi/rep_ca/1/872/ENUSAP14-0341/ENUSAP14-0341.PDF

QUESTION NO: 9

Which of the following is NOT a capability of Control Center?

- A. Have visibility into all file transfer activity from a central console
- B. React to transfer events before they impact SLAs
- C. Easily provide compliance reporting and mobile monitoring
- D. Monitor security breaches