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IBM Tivoli Enterprise Asset Management Sales Mastery Test v3

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QUESTION NO: 1

Identify IBM TRIRIGA Solutions that help to reduce costs through smarter space utilization.

- **A.** Real Estate Management, Capital Project Management, Maintenance Management, and IT Management.
- **B.** Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.
- **C.** Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, Environment & Energy Management, and Transportation Infrastructure
- **D.** Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.
- **E.** Real Estate Management, Facilities Management, Capital Project Management, and Maintenance Management.

Answer: B Explanation:

QUESTION NO: 2

Who should care about reducing facility costs?

- **A.** Everyone in the organization
- B. Nobody except CEOs
- **C.** All executives and line managers
- D. Financeexecutives, Real Estate and FacilityExecutives, and Sustainability Executives
- E. Only CEOs and CFOs

Answer: D Explanation:

QUESTION NO: 3

Which benefits statement below best explains TRIRIGA's value?

- **A.** Aggregates Data, Streamlines Processes, Simplifies Reporting.
- B. Smaller, Faster, Cheaper.
- C. Reduces Operating Costs, Improves Building Operations, and Lowers Energy Consumption.

D. Reduce Costs, Grow Revenue, Increase Customer Satisfaction.
Answer: C Explanation:
QUESTION NO: 4
What is IBM Maximo Spatial Asset Management?
 A. Geospatially enabled asset and service management B. A Maximo add-on that provides remote asset management C. An asset management solution used by NASA D. An asset management solution to manage linear asset
Answer: A Explanation:
QUESTION NO: 5
In which of the following industries are customers less likely to purchase Maximo Calibration?
A. Government B. Oil & Gas C. Life Sciences D. Nuclear
Answer: D Explanation:
QUESTION NO: 6
Key drivers for a business to take on a comprehensive approach to Asset Management are
A. Complexity of the assets they are maintainingB. High risk for non compliance to regulations for their industry

C. Risk for loss of revenue due to failed assetsD. All of the above
Answer: D Explanation:
QUESTION NO: 7
In Maximo for Nuclear Power 7.5.1, following Maximo modules are enhanced:
 A. Operation Management and Regulatory Management B. Work Management and Configuration Management C. Reporting and Supply Chain Management D. Regulatory Management and Surveillance
Answer: A Explanation:
QUESTION NO: 8
Many new features are included in Maximo Calibration 7.1.1 release. Which of the following features can be found in the Maximo Calibration 7.1.1 release?
 A. Multiple PM Frequency & Loop Calibrations B. Maximo Mobile Calibration & Multiple PM Frequency C. Standard Validation and Non-Linear Instruments D. Maximo Mobile Calibration & Non-Linear Instruments
Answer: A Explanation:
QUESTION NO: 9
IBM Maximo Spatial Asset Management prerequisites the following software:
A. Both WebSphere and WebLogic