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700-260

Advanced Security Architecture for Account
Manager

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QUESTION NO: 1

Increased employee productivity, confidence in data confidentiality, and increased visibility are features that demonstrate which Cisco business value?

- A. Cost effectiveness
- B. Protection
- C. Control
- D. Flexibility
- E. Completeness

Answer: C

Explanation:

QUESTION NO: 2

Which licensing feature enables customers to better manage their software assets and optimize their IT spending?

- A. Cisco ONE
- B. Smart Accounts
- C. Enterprise License Agreements
- D. License Bundling

Answer: B

Explanation:

QUESTION NO: 3

Which Cisco network security solution helps protect against threats by monitoring and responding to any network anomalies, continually analyzing for potential threats and reacting to them in real time?

- A. Cisco Security Manager
- B. Cisco ASA Firewall Services
- C. Cisco ASA Next-Generation Firewall Services
- D. Cisco Next-Generation Intrusion Prevention System
- E. Cisco Web Security Appliance
- F. Cisco Email Security Appliance
- G. Cisco Identity Services Engine
- H. Cisco Site-to-Site VPN

Answer: D

Explanation:

QUESTION NO: 4

Which Cisco security technology delivers the best real-time threat intelligence?

- A. Cisco Security Intelligence Operations
- B. Cisco ASA Next-Generation Firewall Services
- C. Cisco Identity Services Engine
- D. Cisco Security Manager
- E. Cisco TrustSec

Answer: A

Explanation:

QUESTION NO: 5

Upon which component are security solutions directly built in the Cisco future solutions architecture framework?

- A. Security intelligence operations
- B. Third-party applications
- C. Management and intelligence capabilities
- D. Cisco security platforms

Answer: D

Explanation:

QUESTION NO: 6

At which point during the attack continuum does a customer experience limited remediation tools?

- A. Across the entire continuum
- B. During
- C. Before
- D. After

Answer: A

Explanation:

QUESTION NO: 7

Which technology solution can resolve the inability of a customer to properly restrict and authorize access to protected resources while still introducing new applications, devices, and business partnerships?

- A. Cisco Secure Data Center
- B. Cisco Cyber Threat Defense
- C. Cisco TrustSec
- D. Cisco Data Center Virtualization and Cloud
- E. Cisco Application Centric Infrastructure
- F. Cisco Security Intelligence Operations

Answer: C

Explanation:

QUESTION NO: 8

Utilizing the Cisco software lifecycle generates which two benefits for partners? (Choose two.)

- A. Adaptable deployment
- B. Software portability
- C. Improved sales performance
- D. Cisco incentives
- E. Increased efficiencies
- F. Sales promotions
- G. Customer support

Answer: C,E

Explanation:

QUESTION NO: 9

Which Cisco security benefit is a differentiator that allows partners to plan and model their businesses?