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# 646-578

Advanced Security for Account Managers

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**QUESTION NO: 1**

**QUESTION NO: 2**

Which compliance standard will directly affect the security policy of a local bookstore?

- A. PCI
- B. SOX Act
- C. HIPPA
- D. Basel II

**Answer: A**

**QUESTION NO: 3**

Which two of these describe how security contributes to profitability? (Choose two.)

- A. by not complying with government regulations
- B. by enabling businesses to gain the maximum advantage from advanced technologies
- C. by decreasing downtime and productivity losses
- D. by providing access to information based on need rather than location
- E. by providing the company an insurance policy

**Answer: B,C**

**QUESTION NO: 4**

What are three key reasons to use Cisco Security Agent? (Choose three.)

- A. antivirus
- B. split horizon
- C. policy enforcement
- D. e-mail monitoring
- E. zero-day protection
- F. authentication proxy
- G. integration with Microsoft Outlook

**Answer: A,C,E**

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**QUESTION NO: 5**

Which government regulation was designed to restore investor confidence in the financial reporting of public companies?

- A. Basel II
- B. PCI
- C. SOX Act
- D. GLBA

**Answer: C**

**QUESTION NO: 6**

What is one way that Cisco Security can decrease customer implementation costs?

- A. through better security management products
- B. through dedicated security appliances
- C. by using the existing infrastructure
- D. by reducing the number of people to train

**Answer: C**

**QUESTION NO: 7**

How does the Cisco SDN relate to compliance?

- A. It addresses a large majority of PCI requirements.
- B. It uses anomaly detection to secure a device.
- C. It is point product-based.
- D. It uses IP protocol 50 (ESP) to securely communicate to network devices

**Answer: A**

**QUESTION NO: 8**

Which two Cisco SDN benefits would you emphasize when discussing security solutions with a business decision-maker? (Choose two.)

- A. Cisco SDN allows third-party devices to communicate.
- B. Cisco SDN helps meet regulatory requirements.
- C. Cisco SDN protects corporate information assets.

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D. Cisco SDN uses UDP over port 80.

E. Cisco SDN uses port 447 to communicate to secure assets within a corporate network.

**Answer: B,C**

**QUESTION NO: 9**

What three phases of the network lifecycle should be the focus for account managers selling security solutions? (Choose three.)

A. plan

B. design

C. prepare

D. operate

E. optimize

**Answer: A,C,E**

**QUESTION NO: 10**

What is a benefit of Cisco IOS IPS?

A. ensures security compliance before allowing network access

B. protects investments by using the existing network infrastructure

C. contains a network-based tool for vulnerability and threat remediation

D. protects against spyware and adware

**Answer: B**

**QUESTION NO: 11**

Regarding Cisco security solutions with TDM, which level of Cisco SDN security messaging is appropriate?

A. security pain-point messaging

B. business processes and cutting costs

C. technology strategies and specific products

D. business needs relating to the Cisco SDN

**Answer: C**