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646-563

Advanced Security for Account Managers
Exam

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QUESTION NO: 1

Which two of these statements describe why Cisco offers the security solution with the lowest operational cost? (Choose two.)

- A. Cisco ensures third-party integration.
- B. Cisco is able to meet PCI requirements.
- C. Cisco solves the broadest suite of threats.
- D. Cisco maximizes training costs for the IT group.
- E. Cisco has established partnerships with all key players.

Answer: C,E

QUESTION NO: 2

How does preliminary technical discovery benefit the customer?

- A. A technology strategy is presented to the customer.
- B. Information regarding an existing customer network is analyzed, which allows an appropriate solution to be developed.
- C. The account team analyzes and validates the business requirements.
- D. Detailed technical requirements are defined and documented.

Answer: B

QUESTION NO: 3

Which security management offering helps customers to readily and accurately identify, manage, and mitigate network attacks and to maintain network security compliance?

- A. Cisco Security Agent
- B. Cisco Security Manager
- C. Cisco NAC
- D. Cisco Network Assistant
- E. Cisco Security MARS

Answer: E

QUESTION NO: 4

What is one way that Cisco Security can decrease customer implementation costs?

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- A. by using the existing infrastructure
 - B. through dedicated security appliances
 - C. through better security management products
 - D. by reducing the number of people to train

Answer: A

QUESTION NO: 5

How does the Cisco ASA with the CSC module protect the network? (Choose two.)

- A. It blocks incoming e-mail and web threats.
- B. It guarantees regulatory compliance.
- C. It prevents network intrusion with an IPS.
- D. It provides VoIP enhancements.
- E. It prevents loss of sensitive information with integrated antivirus protection.

Answer: A,E

QUESTION NO: 6

How does security technology assessment drive continuous improvements?

- A. by recommending remediation measures, such as optimizing device configurations, planning capacity, and resolving quality issues
- B. by assessing the current state of the customer operations
- C. by assessing the realization of ROI and other benefits of the security system
- D. by defining project milestones

Answer: A

QUESTION NO: 7

Why do end users need to be aware of the security policy?

- A. Some security decisions are usually in their hands.
- B. They need to be aware of every threat.
- C. They should avoid responsibility for their actions.
- D. They should understand the probability of every risk.

Answer: A

QUESTION NO: 8

Which two of these choices describe how the secure network access solution provides value to the customer? (Choose two.)

- A. permits a man-in-the-middle attack
- B. makes mobility more cost-effective
- C. provides an unencrypted solution
- D. reduces the amount of equipment
- E. allows for secure Internet browsing

Answer: B,D

QUESTION NO: 9

How does the Cisco SDN relate to compliance?

- A. It is point product-based.
- B. It uses anomaly detection to secure a device.
- C. It addresses a large majority of PCI requirements.
- D. It uses IP protocol 50 (ESP) to securely communicate to network devices.

Answer: C

QUESTION NO: 10

Which Cisco solution provides host protection against security violations by focusing on the behavior of the device?

- A. Cisco PIX Firewall
- B. NAC Appliance
- C. host Analyzer
- D. Cisco Security Agent
- E. Cisco Adaptive Security Appliance

Answer: D

QUESTION NO: 11