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# 646-230

Advanced Unified Communications AM

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Note: The answer is for reference only, you need to understand all question.

### QUESTION 1

Which statement about Cisco Unified Communications Manager Express and Cisco Unified Communications Manager is correct?

- A. Cisco Unified Communications Manager Express is router-based and Cisco Unified Communications Manager scales up to 240 users.
- B. Cisco Unified Communications Manager is router-based and scales up to 24000 users.
- C. Cisco Unified Communications Manager is server-based and scales up to 24000 users.
- D. Cisco Unified Communications Manager Express is router-based and Cisco Unified Communications Manager scales up to 30000 users.
- E. Cisco Unified Communications Manager is server-based and Cisco Unified Communications Manager Express scales up to 300 users.

**Answer:** D

### QUESTION 2

Which three statements about Cisco Unified MeetingPlace are true? (Choose three.)

- A. Cisco Unified MeetingPlace software can be installed on an MCS server platform.
- B. Cisco Unified MeetingPlace Audio Server must be installed on an MCS server platform.
- C. In order to implement video conferencing, you will need the Cisco Unified VC35xx series.
- D. Cisco Unified MeetingPlace is a purely software-based solution.
- E. Cisco Unified MeetingPlace is scalable up to 1000 simultaneous web conferences.
- F. Cisco Unified MeetingPlace only supports voice and video conferences.

**Answer:** ACE

### QUESTION 3

Cisco Unified Communications Manager Express would be most appropriate for which potential customer?

- A. an organization that needs to support a large number of teleworkers
- B. a global organization with many offices around the world
- C. an organization with several regional and branch offices
- D. a small organization with approximately 100 employees

**Answer:** D

**QUESTION 4**

Which feature is handled outside of Cisco Unified Communications Manager?

- A. call processing
- B. signaling and device control
- C. dial plan administration
- D. RTP media path switching
- E. directory services
- F. programming interface to external applications

**Answer: D**

**QUESTION 5**

An account manager requires an easy-to-use, web-enabled tool to demonstrate to a prospective customer the benefits of a converged network in terms of productivity enhancements and real estate savings. What should the account manager use?

- A. Cisco ROI analysis
- B. Cisco CNIC
- C. business case from the industry of the prospect
- D. customized hurdle rate analysis

**Answer: B**

**QUESTION 6**

Which sales tool provides a Microsoft Excel spreadsheet to calculate cost savings that can be realized from a Cisco Unified Communication implementation?

- A. Cisco CNIC
- B. Cisco ROI methodology
- C. needs-based competitive differentiator
- D. computer telephony integration analyzer

**Answer: B**

**QUESTION 7**

A company's mission is to support its customers' technical needs. Its consultants work from home or on site. They must often work in teams to exchange information about new products and implementations.

Choose the Cisco Unified Communications tool, features, and functions that will best support this company's goal.

- A. Unified Messaging, delivering every voice, email, and fax message into a single inbox
- B. Presence, providing information about consultants, such as availability and busy status
- C. Collaboration, bringing together voice, video, and web conferencing
- D. Contact Center solutions, delivering intelligent contact routing, desktop and telephony integration, and multichannel contact management

**Answer: C**

#### **QUESTION 8**

Which two statements regarding the advantages and benefits of security implementations in Cisco Unified Communications solutions are true? (Choose two.)

- A. The Cisco 1861 Integrate Services Router provides built-in security with hardware encryption and decryption.
- B. Voice clients are critical elements in the Cisco Self-Defending Network, which integrates security throughout all aspects of the network.
- C. Cisco Unified IP phones provide Extensible Markup Language (XML) capabilities to extend security functions on a phone.
- D. Cisco Unified Communications Manager Express is runs on Linux in order to protect against vulnerabilities and attacks.

**Answer: AB**

#### **QUESTION 9**

Which of these Cisco Unified Communications products will most increase employee productivity?

- A. Cisco Unified Communications Manager
- B. Cisco Unified Operations Manager
- C. Cisco Unified MeetingPlace
- D. Integrated Service Router

**Answer: C**

#### **QUESTION 10**

An emerging airline in South Asia wants to enhance its customer responsiveness. It already has a web portal