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# 646-011

Storage Networking Cisco Storage Sales  
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**QUESTION NO: 1**

What is the SAN Extension solution that utilizes multiple wavelengths across a fiber pair for transport and is amplifiable for longer distance applications?

- A. CWDM
- B. FC over SONET/SDH
- C. FCIP
- D. Dark Fiber
- E. DWDM

**Answer: E**

**QUESTION NO: 2**

What are four business benefits of implementing Virtual SANs (VSANs)? (Choose four.)

- A. better utilization of port resources
- B. reduction of equipment costs
- C. can build large scale consolidated networks, while providing security and isolation
- D. can be implemented on any switch, regardless of the vendor
- E. fewer platforms to manage

**Answer: A,B,C,E**

**QUESTION NO: 3**

Which three MDS features enable SAN island consolidation? (Choose three.)

- A. role based access control
- B. separate fabric services per Virtual SAN (VSAN)
- C. inter-VSAN routing
- D. Device Manager
- E. FSPF

**Answer: A,B,C**

**QUESTION NO: 4**

Which two Cisco products (families) support FCIP? (Choose two.)

- A. MDS-9000

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- B. ONS 15540 ESPx
  - C. ONS 15454
  - D. 7200
  - E. ONS 15530

**Answer: A,D**

#### **QUESTION NO: 5**

Which characteristics differentiate Cisco MDS and McData?

- A. high availability and performance
- B. integrated multiprotocol support and performance
- C. integrated multiprotocol support and high availability
- D. scalability and performance

**Answer: A**

#### **QUESTION NO: 6**

What is the function of the Advanced Services Module (ASM)?

- A. delivers hardware-assisted, network-hosted virtualization and replication services
- B. acts as a gateway for a Fibre Channel device to the Internet
- C. enables pooling of heterogeneous storage for increased storage utilization, simplified storage management, and reduction of the total cost of storage ownership
- D. provides a platform for multiprotocol connectivity to existing storage devices

**Answer: A**

#### **QUESTION NO: 7**

A customer wants to use scripting on the MDS platform. Which management interface should they use?

- A. RME
- B. Command Line Interface (CLI)
- C. Fabric Manager
- D. Element Manager

**Answer: B**

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**QUESTION NO: 8**

The support of multiple protocols within the MDS 9000 family \_\_\_\_\_. (Choose two.)

- A. allows the customer to offer Fibre Channel connectivity and low-cost iSCSI connectivity through the fabric
- B. allows the customer to design fault tolerant solutions with the bandwidth aggregation capabilities of the product
- C. allows the customer cost-effective business continuance solutions with FCIP connectivity through the fabric
- D. allows the platform to support cost-effective DAS storage connectivity

**Answer: A,C**

**QUESTION NO: 9**

Which customer issues are addressed by multiprotocol support as provided by the MDS?

- A. disaster recovery and reliability
- B. consolidation and business continuance
- C. performance and availability
- D. connectivity and support

**Answer: B**

**QUESTION NO: 10**

Which SAN Extension solution is capable of transporting Fibre Channel across an IP infrastructure?

- A. CWDM
- B. FCIP
- C. iSCSI
- D. DWDM
- E. iFCP

**Answer: B**

**QUESTION NO: 11**